



CORNERSTONE SOLUTIONS

IDENTIFY. PLAN. SOLVE. SUCCEED.

NEWSLETTER

2nd Quarter 2020

COVID RENT RECEIVABLES

Recently Cornerstone has spoken with many owners and operators that are faced with residential and commercial tenants who cannot afford to pay their rent for May and the coming months. To account for this properly with transparency, Cornerstone has devised and is assisting companies to set up new tenant charge codes in their receivable systems to quickly identify and report on COVID Rent. Like to know more about how this works? You can contact Stuart at stuart@hmscs.com or 310-467-3261.

COVID Rent Receivables

Going Digital



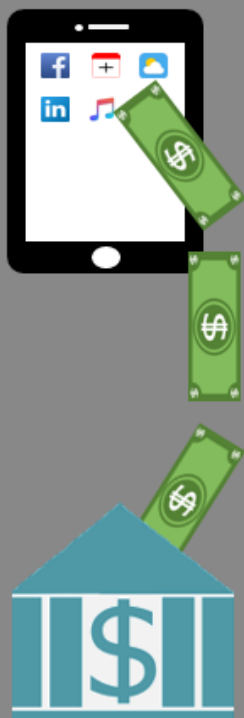
with Cornerstone

Helping you thrive with innovative solutions

EFT – What is it & What can it do for me?

In the first part of 2020 we have been reminded that disruptions can come from other things besides technology. Disruptions this year have sent many of us scrambling to employ technology to maintain our business continuity into the near future. That technology has already been available to us, but it wasn't deemed mission critical to implement because we had the ability to put our "boots on the ground" to address all work hurdles and day-to-day processes. Now that has all changed. Now we are looking for technology to help us maintain business during this office shut down period.

One of the easiest but underutilized tools provides the ability to electronically handle vendor payments and is called Electronic Funds Transfer, or EFT. This process allows us to pay vendors without having to be in an office to print checks; collate and file checks with backup; fold and put the checks in envelopes; run the envelopes through the postage machine; and then mail them out or have them picked up at the front desk. In addition, EFT eliminates the added expense... [Read more](#)



Amy McNeeley has completed her ASCM CPIM

Recognizing the importance and impact of the global supply chain on Cornerstone's focused industries, Cornerstone's Amy McNeeley spent 18 months preparing and sitting for The Association for Supply Chain Management (ASCM) certification exams. In September of 2019 Amy completed her final exam and is now recognized as an ASCM CPIM Professional.



Amy believes “to be an effective technical contributor, it’s important to understand the client’s business, their industry, what is important, and why it’s important to them. In both Production Homebuilding and Manufacturing, the supply chain is critical, and scheduling is strategic. To offer effective solutions requires both technical skill and business acumen.”

The Certified Production and Inventory Management (CPIM) professional is offered as part of the non-profit ASCM training program spanning the last 60 years. Read more about ASCM [Here](#).

Congratulations to Amy on her most recent achievement and to the Cornerstone team for continuing to offer excellent, knowledgeable service to our clients.

We'd love to hear from you!



*Stay Healthy!
Stay Safe!*

Cornerstone is open and we'd like to know how you are doing.

These days everyone could use a smile, a kind word or two, and maybe even a helping hand. Is there something that we can do for you? No matter how big or small the need, just give us a call we'll do whatever we can to make your day better.

You can use our Contact Us form [here](#) or send an email to Kathy at kathy@hmscs.com or Stuart at stuart@hmscs.com anytime!

Did you catch our Builder Panel Webinar?

In April, Cornerstone teamed up with Hyphen Solutions to bring you a great line up of industry experts on the timely topic of business disruption. The good news is you can still view the full webinar on [YouTube here!](#)

And don't forget the rest of Cornerstone's 2020 webinar schedule - [Register Here](#) today!



BEST HOMEBUILDING MEME OF THE MONTH

REALTOR: CAN YOU SEE



YOURSELF BEING
QUARANTINED HERE?